



Jody & Paula Tysoski  
Broker - Sales Representative  
Keller Williams Innovation Realty Brokerage



Your Home Sold Guaranteed or We'll Buy It!  
No Gimmicks, to discuss the sale of your home,  
call/text 226-400-6458 or get  
a free report about our exclusive program at  
[YHSGBrant.com](http://YHSGBrant.com)



**BrantRealEstateNews.com**  
Unit A1-1 1070 Rest Acres Road Paris ON N3L 0K6 519-442-9877

MARCH 2023



Scan the QR Code with your phone camera to visit our Social pages so you can like and share helpful information.



## New on the Blog

### Great News for First Time Buyers!

Ready to take that first step?  
The new First-Time Home Buyer Incentive program can help you purchase your new home by offering:  
5% or 10% for a first-time buyer's purchase of a newly constructed home  
5% for a first-time buyer's purchase of a resale (existing) home. More details at [BrantRealEstateNews.com](http://BrantRealEstateNews.com)



## Subscribe to the

**The Paris Independent**

Subscribe for only \$3.99 or \$54.10 for the entire year!

The Paris Independent is published every Saturday. You can receive your own PDF copy by email every week delivered right to your inbox with a paid subscription.

### Benefits of subscribing?

PDF conveniently emailed to you every week  
You will be supporting a local business that supports our entire community  
Read important news, events and interesting topics from in and around Paris. Scan the QR code or learn more at [BrantRealEstateNews.com](http://BrantRealEstateNews.com)



## HOMeward Bound

OUR GUARANTEE to you, your friends, and family, this month anyone you know wanting to sell their house, we will guarantee the sale of their home for 100% of Market Value or We'll Pay the Difference.\* And support a worthy cause in the process. Call/text 226-400-6458 or visit [PlatinumRewards.ca](http://PlatinumRewards.ca)



## Congratulations are in order!

**CONGRATULATIONS**  
To This Guy!!

Upgraded from Real Estate Salesperson Officially now Real Estate **BROKER!**

**JODY TYSOSKI REAL ESTATE BROKER**  
Your Home Sold Guaranteed Team Brant



19 Hiram Road Paris

**SOLD!! in just 2 days for 101% of Asking!** We have more buyers for homes like this one!  
**Your Home May Be Worth More Than You Think!**

Simply Text Your Address to 226-400-6458 visit [BrantHomeSalesReport.com](http://BrantHomeSalesReport.com) or scan the QR Code



**SOLD! 88 Walnut St Paris**  
We are super excited for this one! Sold to a wonderful local buyer! We have more buyers looking for fixer uppers!  
*If you are overwhelmed about the thought of preparing your home for sale, we can help!*  
Scan the QR Code to Learn More.



Your Home May Be Worth More Than You Think!



## Have we reached the bottom of the market?

Recent reports suggest we are very close to if not at the bottom of the real estate market making it a great time to buy if you are upgrading your home. As the weather improves and more homes become available we may see increased demand and the return of bidding wars. The downturn over the past 6 months was strategically driven by the government increasing interest rates, but the demand for housing has not gone away. See [BrantRealEstateNews.com](http://BrantRealEstateNews.com) for more on this very hot topic.

### Bungalow Condos Hotlist

If you are looking to downsize your workload this spring and summer, a bungalow condo may be a good fit for you!  
Order a free list of Bungalow Condos that includes pics, addresses and prices at [BrantForSale.com](http://BrantForSale.com)

### Paris, Brant, Brantford - ready built new construction with 30-90 days possession!



End Unit Towns from \$699k  
\$82k in discounts!  
Detached from \$1,349k  
\$107k in discounts!



[BrantNewHomes.com](http://BrantNewHomes.com)



Many of the best homes don't make it to the open market. You can get priority access to distress sales, bank foreclosures, unlisted and pre-market homes. It's free of charge, and there is never any obligation to buy a home. Call or Text 226-400-6458 to find your new home today!

**Find Out How Much You Can Sell Your Home For  
And How Long It Will Take at [www.BrantHomePricing.CA](http://www.BrantHomePricing.CA)  
Free no obligation service for area home owners**



Jody & Paula Tysoski  
Broker - Sales Representative  
Keller Williams Innovation Realty Brokerage



**Your Home Sold Guaranteed or We'll Buy It!\***  
**No Gimmicks, to discuss the sale of your home,**  
**call/text 226-400-6458 or get**  
**a free report about our exclusive program at**  
**YHSGBrant.com**

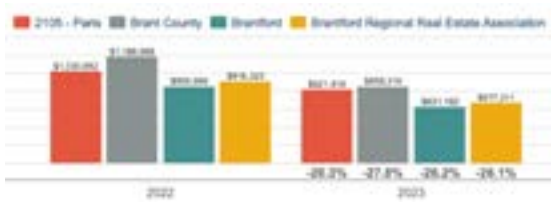


**BrantRealEstateNews.com**  
Unit A1-1 1070 Rest Acres Road Paris ON N3L 0K6 519-442-9877

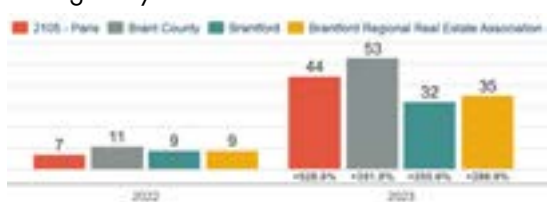
MARCH 2023

## February Stats

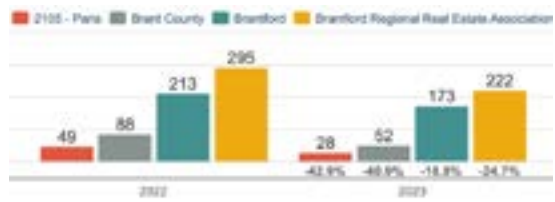
Average Sale Prices



Average Days on Market



New Listings



Homes Sold



How we compare to Toronto



**WOW!**

	February	January
Canceled	61	77
Expired	20	29
Suspended	4	3



Brantford Regional Real Estate Association  
Each data point is one month of activity. Data is from March 9, 2023.

## How to sell high: Avoid these three mistakes when selling your Brant area home

PARIS - When you decide to sell your home, setting your asking price is one of the most important decisions you will ever make. Depending on how a buyer is made aware of your home, price is often the first thing he or she sees, and many homes are discarded by prospective buyers as not being in the appropriate price range before they're even given a chance of a showing. Your asking price is often your home's "first impression", and if you want to realize the most money you can for your home, it's imperative that you make a good first impression. This is not as easy as it sounds, and pricing strategy

should not be taken lightly. Pricing too high can be as costly to a homeseller as pricing too low. Taking a look at what homes in your neighborhood have sold for is only a small part of the process, and on it's own is not nearly enough to help you make the best decision. A recent study, which compiles 10 years of industry research, has resulted in a new special report entitled "Homesellers: How to Get the Price You Want (and Need)". This report will help you understand pricing strategy from three different angles. When taken together, this

information will help you price your home to not only sell, but sell for the price you want. Call or Text "Sell High" and your address to 226-400-6458 to have a copy of this report mailed to your home free of charge and with no obligation. Get your free special report NOW to learn how to price your home to your maximum financial advantage.

### Mortgage Rate Update

Prime Rate	6.70%
5 Year Variable	5.80%
5 Year Fixed	4.69%
3 Year Fixed	5.09%
1 Year Fixed	5.99%

### BRANT LUXURY FIXER UPPER HOMES



**BRANT Luxury Fixer Upper homes, affordable prices and financing for executive homes in premium locations. Free List includes pictures, addresses and prices. Call/text 226-400-6458, Visit LuxFixUp.com or Scan the QR Code**

SCAN ME



**HOMEOWNERS: Would You Sell Your Present Home If You Found Your Dream Home?**



**FIND OUT MORE HERE:**

Call/Text 226-400-6458 OR  
Visit [www.BrantHomeSearch.com](http://www.BrantHomeSearch.com)  
Email [Office@YHSGBrant.com](mailto:Office@YHSGBrant.com)

**Find Out How Much You Can Sell Your Home For And How Long It Will Take at [www.BrantHomePricing.CA](http://www.BrantHomePricing.CA)**  
Free no obligation service for area home owners